



# Business Legal Services

Focusing on  
legal advice  
for smaller to  
medium Jersey  
businesses.

## About our Business Legal Services team

We are recognised by the Legal 500 as a Jersey law firm that is “well-placed” to meet the needs of Jersey-based smaller and medium Jersey businesses.

We understand that access to cost effective business legal services can be an issue for smaller Jersey firms.

No Jersey business, no matter how small should be bereft of legal service. We are committed to helping you succeed by providing access to legal services.

Parslows are ranked in the Legal 500 which means you obtain the standards, technical ability and capability found of the larger Jersey law firms but at rates and client care akin to a smaller Jersey law firm.

We offer the same legal specialists in all areas of Jersey business law, but we work with you to achieve your goals rather than chase billable hours to pay for the ‘city style’ law offices.

Our approach is to understand your objectives and priorities, and then agree a realistic approach and budget. We always aim to bring your transaction to a speedy conclusion while safeguarding your interests.

Our Jersey business legal services include

- **Business law**
- **Commercial law**
- **Commercial property law**
- **Employment law**

*“ A firm where service levels are excelled and where a client is an individual and not just a number. ”*

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## Business Law

Parslows focus is on providing legal support to Jersey smaller to medium business clients at all stages of the business lifecycle, from formation through to exit. We will help you grow, develop and achieve your commercial and strategic objectives.

Whether you want to create, expand, or protect your Jersey business, we provide a full range of legal and transactional services to small and medium-sized business.

Parslows will support you through all these changes. We provide advice and help with the creation of legal documentation and processes prior to business changes, as well as provide support during and after changes.

No two Jersey businesses are ever the same and all businesses require expert tailored legal advice to accomplish their business objectives. Whatever changes your business is going through, we will provide you with the appropriate legal advice and support.

Our business law services include support with:

- **Starting or closing a Jersey business**
- **Business restructuring or re-organisation**
- **Shareholder agreements**
- **Joint venture agreements**
- **Merging with a business**
- **Buying or selling a business**

**“ ...a very practical and pragmatic approach was taken, with many potential pitfalls identified. ”**

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## Commercial Law

We provide smart, flexible, high quality commercial law legal services to the engine room of Jersey' economy, the smaller and medium businesses.

Trade is the lifeblood of any Jersey business. If you sell, distribute or provide services in relation to your business, you need to ensure there is a proper balance between risks and rewards, and rights and responsibilities.

From start-ups to established businesses, we advise, draft, negotiate and secure commercial agreements for Jersey business. Our lawyers are equally at home advising on complex, high-value, multi-jurisdictional projects as they are managing day-to-day contracting requirements.

Parslows provide timely advice on often complex commercial matters, free from unnecessary legal jargon.

**“ ...expertise in commercial contracts was a major benefit. He was also cost sensitive and kept us advised of our run rate. ”**

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Our commercial law team members will explain the legal issues and associated risks to you in plain English so that you can make a fully informed decision.

We assist and advise in all areas of Jersey commercial law, including:

- **Commercial contracts**
- **Supply and purchase agreements**
- **Standard terms and conditions for the sale of goods and/or supply of services**
- **Distribution, agency and franchise arrangements**
- **E-commerce and website contracts**
- **IT and IP agreements and licences**
- **Data protection and privacy policy issues**
- **Confidentiality and exclusivity agreements**
- **Restrictive covenants and non-compete agreements**
- **Cross border and international transaction advice**

## Commercial Property | Leases

Our commercial property team specialises in commercial lease advice for smaller and medium Jersey businesses.

Most Jersey smaller to medium businesses will require a physical space to operate from and this need will increase as your business grows. Leasing property is the most common way in Jersey for a commercial business to occupy premises.

A business lease is not an insignificant venture and, as such, a number of issues (legal and otherwise) need consideration. You will want the new business premises to work for your business, and you need to have your eyes wide open before signing on the dotted line. There can be significant liabilities, as well as restrictions, contained in the lease and relating to the premises generally.

Whether you are seeking to take a lease of a shop, warehouse or office, Parslows commercial property team will work in partnership with you – providing you with the expert advice and assurance you need so you can get on with running your business.

We assist and advise on all areas of Jersey commercial property law, including:

- **Business leases**
- **Assignments or sub letting**
- **Commercial property sales and purchases**
- **Rent recovery**

**“ Parslows’ commercial property practice is well-placed to handle the leasing and office relocation needs of Jersey-based SMEs... ”**

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## Employment Law

We have been providing employment law services to Jersey smaller and medium business clients since the firm was established.

Jersey Employment law is constantly evolving, which makes up to date knowledge an essential consideration for all Jersey employers. If you, the employer, want to safely steer your business through employment law issues, it really does pay to get Jersey legal advice and support.

Our team assists Jersey businesses to manage employee relations and, where disputes arise, provide proactive advice to resolve such disputes. Where a dispute cannot be resolved, we can help you quickly resolve it in a commercially pragmatic way, either by way of a negotiated settlement agreement or in the last resort tribunal representation.

We assist in all areas of Jersey employment law, including:

- **Drafting contracts of employment**
- **Drafting handbooks to deal with policies and procedures**
- **Drafting of restrictive covenants within employment contracts**
- **Conducting and or advising on staff related disciplinary or grievance investigations**
- **Advice on redundancy and on termination of employment**
- **Advice on the enforcement of restrictive covenants**

**“ A reliable and trustworthy service that other competitors could only hope to achieve ”**

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## Our Business Legal Services team



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